

Message Text

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ACTION EB-11

INFO OCT-01 AF-10 ISO-00 L-03 CAB-09 CIAE-00 COME-00

DODE-00 DOTE-00 INR-10 NSAE-00 RSC-01 FAA-00 DRC-01

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E.O. 11652: N/A

TAGS: ETRN, GB

SUBJ: CIVAIR: PANAM NEGOTIATIONS WITH AIR GABON

RJF: STATE 141966

1. IN TALK WITH LOCAL UTA DIRECTOR GUILLAUME JULY 1, LATTER CONFIRMED THAT AIR GABON PLANNING TO BECOME INTERNATIONAL CARRIER FLYING SEVERAL TIMES A WEEK TO PARIS AND THAT DC-8 BONGO SEEKING TO PURCHASE IN U.S. WOULD BE FIRST STEP IN THIS DIRECTION.
 2. IN REPLY TO MY QUESTION, GUILLAUME SAID HE EXPECTED UTA WOULD BE ASKED BY GOG TO PROVIDE MANAGEMENT CONTRACT TO AIR GABON AS RELATIONS CURRENTLY GOOD BETWEEN UTA AND GABON. GUILLAUME ADDED THAT GOG WOULD BE MAJOR SHAREHOLDER IN AIR GABON BUT THAT BONGO HOPES UTA AND PANAM WOULD EACH TAKE 10 PERCENT OR MORE OF EQUITY.
 3. I DID NOT MENTION PANAM'S INTEREST IN MANAGEMENT CONTRACT TO GUILLAUME WHO DID NOT GIVE INDICATION OF BEING AWARE OF IT (ALTHOUGH HE MAY WELL BE).
 4. SUGGEST THAT ABOVE BE PASSED ON TO PANAM NEW YORK AND THAT COMPANY TRY TO COME UP AS SOON AS
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POSSIBLE WITH DEVELOPED PROPOSAL IF THEY DO NOT WANT

TO MISS THE BUS. PRESIDENT BONGO, WHILE CLEARLY INTERESTED
IN PANAM, IS AN IMPATIENT MAN AND COULD WELL SIGN WITH
UTA IF HE FELT PANAM DRAGGING ITS FEET.
MCKESSON

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Message Attributes

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